Pediatric Academic Societies 2020 Meeting

Exhibit & Sponsorship Opportunities Prospectus

April 29 - May 6, 2020 | Philadelphia, Pennsylvania

April 29-May 1 • Pre-Conference Events | May 2-5 • PAS 2020 Meeting | May 6 • Post-Conference Events

DISCOVER • ENGAGE • BELONG



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The PAS 2020 Meeting is the leading event for academic pediatrics and child health research

ABOUT THE PEDIATRIC ACADEMIC SOCIETIES (PAS) MEETING

The PAS Meeting represents all interests in pediatrics including specialists, generalists, and community practitioners. During the PAS Meeting attendees experience invited science discussions from world renowned experts, the latest in original science research, hands-on workshops, special interest groups, and discussions on controversial hot topics. In addition, achievements of young investigators and senior, esteemed pediatricians are honored, and attendees have opportunities to network and share their enthusiasm with colleagues and friends.

The PAS Meeting is attended by over 8,000 pediatricians, research scientists, health care providers, and policy makers, including 1,500 international attendees.

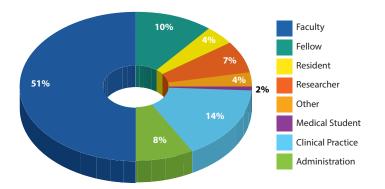
There are a number of options for industry and academic centers to expand their company, institution, and/or product exposure at the PAS Meeting. We invite you to take advantage of these promotional opportunities to heighten your visibility and leave your mark in the PAS community!

____ STRATEGIC REASONS _____ TO EXHIBIT AND SPONSOR

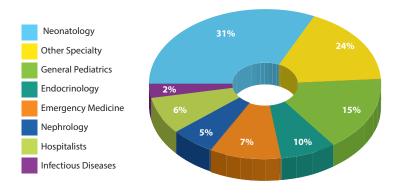
- Boost brand recognition
- Be a partner in the community
- Gain better positioning for your company in pediatric research
- Engage with pediatric academic professionals on a personal level
- Gain insights into research issues
- Recruit upcoming and exceptional talent

PAS 2019 _____ BALTIMORE METRICS

ATTENDEE PROFESSIONS



SUBSPECIALTY / AREA OF FOCUS



TOP ATTENDEE GOALS AT PAS

- 1. Learn pediatric research within my specialty
- 2. Network with colleagues within my specialty
- 3. Present my own/my team's work
- 4. Support my mentee or institutional colleagues
- 5. Feel a part of the academic pediatrics or pediatrics research community

Data in graphs based on CME evaluation respondents

SOCIETY DISTRIBUTION

1149	Academic Pediatric Association
2833	American Academy of Pediatrics
568	American Pediatric Society
268	American Society of Pediatric Nephrology
542	Pediatric Endocrine Society
139	Pediatric Infectious Diseases Society
1298	Society for Pediatric Research

MEETING DEMOGRAPHICS ATTENDANCE:

7,288	Attendees	
1,018	International Attendees	
2,243	Trainees	
P/	AS MEETING STATS	
4,012	Abstracts Presented	
700	Events	
155	Exhibitors	
46	Sponsors	
8,586	PAS Program Guide Mobile App Users	
4.4 million	#PAS2019 hashtag impressions	
2,884	Tweets using the #PAS2019 hashtag	
PAS ATTENDEES ARE:		

Senior and emerging leaders

Change agents who drive breakthroughs and sophisticated innovations

Eager to learn

Compassionate, engaging, and creative

IMPORTANT DATES

<u>2019</u>

JULY

 Booth fee deposit due

OCTOBER

• Ancillary Event Space Request Form due

NOVEMBER

- Full booth payment due
- Hotel reservation and registration portals open
 Sponsorship
- deposit due

2020

JANUARY

Full sponsorship payment due
Exhibit Service Manuals available online to confirmed exhibitors

MARCH

- Deadline to be included in the Pocket Guide and Program Guide App
- First day advance freight to arrive

APRIL

- Pre-show Attendee Registrant Request Form with promotional proof due
- Exhibitor housing and registration deadline
- Exhibitor Give-Away and Raffle Approval Form with samples due
- Advance orders to official contractor due
- Advance freight shipments due
- Direct shipments accepted
- Exhibitor set-up begins

MAY

Official opening of Exhibits

WHO PARTICIPATES IN PAS?

- Advocacy Groups or Foundations
- Assessment Systems/ Applications Research Test Labs
- Testing Devices
 Clinical Research
- *L Granting Agencies*
- Diagnostic and Laboratory Testing
- Disease Therapy

G As an exhibitor and sponsor of the PAS Meeting since 2000, Nationwide Children's Hospital is grateful for the opportunity afforded by PAS to interact with conference attendees. It has proven to be mutually beneficial to support the conference and build relationships through faceto-face engagement. **J**

Annette McClure, Nationwide Children's

- Education
 Universities
 Licensure Exams
 Publishing and Media
- Training & Development
 Hospitals/Medical Centers
- · Hospitals/Medical Ce
- Life Sciences
- Medical Devices
 - Heath Care Devices Respiratory Support Systems Ventilators

- Medical Instruments
- Medical Practice Services
 Electronic Medical Records
 Financing
 Software
 Technology
- Medical Software
 Software
 Health Care System
 Technology
 Data Resources
- Nutrition

- Pharmaceuticals
- Bio-Pharma Growth Hormones
- Professional/
- Scholarly Societies
- Recruiters
- Specialty Physician Services

CONTACT INFORMATION



Carmen Beck Director, Resource Development Sponsorships & Exhibits cbeck@pasmeeting.org 832.404.2413

EXHIBIT AT PAS

- Back wall and side rails with drapery
- Complimentary registration (5 representatives per 100 square feet) Limit 30

Inline Booth Badge Count	5 per 10 x 10	Island Booth Badge Count	Max Set @ 30
10 x 10	5	20 x 20	20
10 x 20	10	20 x 30	30
10 x 30	15	30 x 40	30

- Company name and product listing on PAS website for one year
- Registrant list, pre- and post-meeting, available for purchase
- Security guard service
- Booth sign identifying company/ organization name
- Aisle cleaning
 Additional priority points for reserving 2020 booth and booking hotel rooms

with the PAS room block

Eligibility to Exhibit: In order for your application to be accepted, your products and services must be related to the practice of pediatrics and you must be in good financial standing with the PAS.

EXHIBIT PRICING

воотн	COST	DEPOSIT
10' x 10' (100 sq. ft.)	\$3,200	\$1,600
*Nonprofit (per 10'x10')	\$2,100	\$1,050

*Limited to organizations who are 501(c)(3) or government agencies. Respective certificates MUST be attached in order to receive the NP rate.

EXHIBIT HALL SCHEDULE

Exhibit Show Dates	May 2-4
Exhibit Installation	April 30-May 1
Exhibit Dismantling	May 4-5

Pre- and post-meeting mailings increase your booth traffic and exposure. PAS pre-registrants' physical mailing addresses are made available, to contracted exhibitors at \$600 per pre-meeting mailing and \$800 for post-meeting mailing. PAS requires that your promotional piece be approved before registrant lists are provided.

SUPPORT AND PROMOTE

CREATE CUSTOMIZED SPONSORSHIP PACKAGES TOTALING ONE OF THE PROMINENT LEVEL AMOUNTS BELOW AND RECEIVE ADDITIONAL BRAND EXPOSURE

PLATINUM	GOLD	SILVER	BRONZE
LEVEL	LEVEL	LEVEL	LEVEL
\$95,000	\$80,000	\$65,000	\$50,000

Contact us to create a customized package that meets your goals and fits your budget.

PLATINUM \$95K*

- Advertisement in the PAS Pocket Program
- Thank You Signage with Logo on each
- level of convention center
- Recognition at Host Hotel
- Engraved Glass Award to display at exhibit booth
- 20 Exhibit Booth Priority Points

GOLD \$80K*

- Recognition in official PAS press release
- Logo recognition in the Online Program Guide and App
- Additional PAS social media recognition
- 15 Exhibit Booth Priority Points
- Priority exhibitor hotel registration

SILVER \$65K*

- Logo Recognition in Pocket Program Guide
- Daily Thank-You Announcement over microphone in Poster and Exhibit Hall
- Recognition and Thank-You over microphone during the PAS Opening Reception
- 10 Exhibit Booth Priority Points

BRONZE \$50K

- Larger logo recognition on large thank you to sponsors banner in convention center
- Logo recognition in a "Thank-you for attending our meeting" Marketing Email
- Complimentary Pre-and Post-Attendee List
- Onsite Sponsor VIP Lounge
- 5 Exhibit Booth Priority Points

* Includes prior levels benefits

ATTENDEE EXPERIENCE _____ AND NETWORKING OPPORTUNITIES

CHILDCARE

\$2,500

- A popular children's program specifically for PAS families, serviced by KiddieCorp.
- Inclusion on sponsorship banner, signage in convention center, recognition in PAS App, and PAS website recognition with link to sponsor website.

LUGGAGE AND COAT CHECK \$4,000 EXCLUSIVE

- This complimentary service allows attendees to store their belongings while attending the meeting.
- Recognition includes name and logo on signage, claim tickets, social media and PAS App posts, marketing email to over 45k database.

PASSPORT TO PRIZES \$1500 LIMITED

- Drive traffic to your exhibit booth and build brand awareness.
- All attendees will be given a postcard featuring 10 exhibiting companies that they will need to visit for chance to win prizes.

PAS WELLNESS CHALLENGE \$20,000 EXCLUSIVE

- New at PAS 2020! Our PAS Wellness Challenge will encourage and excite our attendees to get in their steps while walking the Pennsylvania Convention Center and possibly earn prizes, like Apple Watches.
- Tons of digital marketing, signage, and booth traffic driving deliverables.

COFFEE AND TEA BREAKS \$5,500

- Provide attendees a coffee and tea break between sessions.
- Recognition on coffee sleeves, signage, social media and PAS App posts.

NURSING MOTHERS' PRIVATE LOUNGE SOLD \$10,000 EXCLUSIVE

- A welcome retreat with hospitalgrade pumps, refrigerated storage, and supplies for mothers in a comfortable and private setting.
- Standard recognition plus prominent lounge signage, literature, and supplies display.

PAS ATTENDEE WATER BOTTLE SOLD \$20,000 EXCLUSIVE

- Meeting attendees need water bottles to fill up during sessions throughout the convention center be a walking advertisement throughout the meeting.
- Logo recognition on large, lightweight, sleek water bottle attendees are sure to use during the meeting, at the airport on their way home, and beyond.

WELLNESS ZONE \$20,000 EXCLUSIVE

- Attendees will learn 15-minute chair yoga and meditation to bring back to their workplaces.
- Also included is a Sunday morning mat yoga session.
- Recognition on email marketing to over 45k database, prominent signage, social media and PAS App posts, and logos on all massage therapists' shirts.

CUSTOMIZED LOUNGES \$25,000 EXCLUSIVE

- Attendees love gathering in these areas, taking advantage of the mobile device charging stations, comfortable chairs, tables, and couches.
- In addition to standard recognition, sponsor receives recognition on prominent signage and LCD screens throughout their sponsored stations, branded charging areas, social media and PAS App posts, Facebook Live coverage, marketing email to over 45k database.

TECH HELP DESK/ SOCIAL MEDIA ZONE SOLD \$25,000 EXCLUSIVE

- Staffed by go-to experts offering tips on social media, technology, PAS App, as well as device chargers, and a social media wall.
- Standard recognition plus branding on the bar and nearby tables, sponsor video on eye candy loops, prominent signage.
- Facebook Live interview, email marketing, and social media and PAS App posts.

PAS OPENING COFFEE BREAK SOLD \$10,000 EXCLUSIVE

- Over 3,000 attendees come together Saturday morning of the meeting for the Opening Coffee Break.
- Branded coffee sleeves, prominent signage, recognition over microphone during reception, social media posts, recognition and link in a Know Before You Go Email marketing email to over 45k database.

PHOTO BOOTH \$20,000 EXCLUSIVE

- Located in a high traffic area of the convention center.
- Personalized access to attendee photograph that can contain sponsor logo and URL, ability for attendee to link photograph to various social media sites, opportunity to have custom branding on backwall, drape, or banner.

PAS OPENING LUNCHEON \$10,000 EXCLUSIVE

- Over 3,000 attendees come together Saturday after the Opening Session for the Opening Luncheon.
- Branded napkins, prominent signage, recognition over microphone during luncheon, social media posts, recognition and link in a Know Before You Go Email marketing email to over 45k database.

PAS EXHIBIT HALL RECEPTIONS \$10,000 EXCLUSIVE

- Thousands of attendees come together Saturday, Sunday and Monday during Poster and Exhibit Hall hours.
- Branded napkins, prominent signage, social media posts, recognition and link in a Know Before You Go Email marketing email to over 45k database.

PAS ATTENDEE TOTE BAG SOLD \$25,000 EXCLUSIVE

- Our attendees need a tote bag to carry around their meeting materials, laptops, and mobile devices.
- Meeting attendees will receive a tote bag upon arrival at registration with PAS branding and your logo.

THOUGHT LEADERSHIP SPONSORSHIPS

EDUCATIONAL GRANTS \$5,000

• Over 150 sessions available for sponsorship: State of the Art Plenaries, Symposia, Hot Topics, Scholarly Sessions.

ELECTRONIC POSTERS \$4,000

- Display your institution's important research on a digital touchscreen scientific poster in your exhibit booth.
- Comes with LCD touchscreen, internet, abstract software, and onsite help.

PAS TRAVEL GRANTS \$2,000 PER GRANT

- Fund PAS travel grants plus complimentary meeting registration to PAS 2020 Meeting.
- Standard recognition plus a list of awardees who benefit.

PAS TRAINEE ZONE \$5,000 LIMITED

- Our Trainee Zone aims to create PAS trainees with opportunities to connect, network, and learn.
- Institutional Sponsors will have the opportunity to give one "MED Talk" in the Zone and host a table during our new Friday night Mentor Mentee Mix & Mingle event.

INDUSTRY SPONSORED SYMPOSIA \$30,000 LARGE \$20,000 REGULAR

- The ISS program is for accredited educational programs by industry during the PAS Meeting. Contact us for more information.
- Event space, attendee mailing list, and marketing deliverables included.

SATELLITE COMMERCIAL SEMINAR (NON-CME) \$30,000 LARGE \$20,000 REGULAR

- The Non-CME Seminar is for nonaccredited education programs by industry during the PAS Meeting. Contact us for more information.
- Event space, attendee mailing list, and marketing deliverables included.

TRACK SPONSORSHIPS CONTACT FOR PRICING

- Target PAS attendees and raise brand visibility by sponsoring an education track. The PAS Meeting has more than 50 program subspecialty tracks from which to choose.
- Reach your target audience through a customized track sponsorship that can include a session area lounge with comfy seating, coffee station in common area near sessions, large banner, poster hall high visibility signage in your subspecialty area, and more.

POSTER AND EXHIBIT HALL TRACK LOUNGES

\$20,000 REGULAR \$15,000 NONPROFIT

- Get the attention of your target market by sponsoring a lounge in your key attendees' poster track area.
- Huge 30x30 space for you to customize with signage, catering, lounge furniture, digital content, etc.

POSTER HALL POSTERCAST SPONSORSHIP

- \$15,000 EXCLUSIVE
 New to PAS_Attended
- New to PAS—Attendees will now have the ability to stream audio explanations of posters on their smartphone.
- Deliverables include, branding on all earbuds, logo and link on all marketing and instruction emails, branding on all signage throughout the convention center, including the Poster Hall, and tons of social media recognition.

Bundle opportunities into customized packages and save money.

STANDARD _____ PROMOTIONAL RECOGNITION

- Inclusion in sponsor list in high traffic venues
- Recognition in the PAS App, website, and PAS Pocket Guide



GMead Johnson Nutrition is honored to continue its longstanding support of PAS. Our partnership dates back to 1939 with the founding sponsorship of the prestigious E. Mead Johnson award. PAS allows Mead Johnson Nutrition to showcase its commitment to pediatric research to the thousands of top pediatric researchers in attendance. We share a common mission to provide infants and children with the best start in life. **J**

Rick Skaar, Mead Johnson Nutrition

ATTENDEE BRAND RECOGNITION OPPORTUNITIES

GLASS AND ESCALATOR CLINGS CONTACT FOR PRICING

• Looking for more visibility? Place your advertisement on prominent doors, windows, and escalators in the convention center.

DIGITAL SIGNAGE CONTACT FOR PRICING

• Advertise your company's message on one of the many digital signage displays.

HOST HOTEL SIGNAGE CONTACT FOR PRICING

• Get attendees' attention outside of the convention center by advertising in one of our host hotels.

AISLE FLOOR GRAPHICS \$350

- Increase attendee focus on your booth with graphics
- A 36" x 36" adhesive graphic with your company logo, booth number, and arrow to your booth.

PAS APP ENHANCED EXHIBITOR LISTING \$1,500 LIMITED

- Upload your company's logo to the app.
- Attendees see your logo with your mobile app exhibitor listing and on the mobile app's interactive tradeshow floor plan.

WI-FI SPONSOR SPLASH PAGE SOLD \$10,000 EXCLUSIVE

- As the sponsor of the wireless network, you enable attendees to access the internet in public areas in the convention center to stay in touch with work and family.
- Attendees will see your company name on the launch page when logging into the network.

PAS HOTEL RESERVATION WEBSITE ADVERTISEMENT SOLD \$10,000 EXCLUSIVE

• Clickable advertisement on the PAS housing registration website and email confirmations.

PAS APP BANNER AD AND LANDING PAGE \$10,000 LIMITED TO 4

- Banner ads rotate at the top of the App Dashboard page, and click through to a full-screen App Landing Page.
- Tell app users more about your product, services, or faculty presenting. Landing page can lead users to exhibitor listing or provided webpage URL.

PAS POCKET PROGRAM GUIDE ADVERTISEMENT \$10,000 FRONT INSIDE OR BACK COVER

\$5,000 BACK INSIDE, LIMITED TO 6 An invaluable attendee resource, this

pocket publication lists all of the sessions and events of interest to meeting attendees and is distributed on site.

PAS APP SPLASH PAGE SOLD \$15,000 EXCLUSIVE

- Your advertisement will be seen by all attendees using the app, each time a user opens the app.
- Secondary landing page appears after opening page.

ATTENDEE LANYARDS SOLD \$20,000 EXCLUSIVE

• Attendees obtain their name badge and lanyard at registration featuring the sponsor's logo. With this highly visible opportunity, your logo will be seen throughout the conference. Institutions only.

HOTEL KEY CARDS AND ENVELOPES \$25,000 EXCLUSIVE

- Your advertisement and name will be in the hands of 6,500+ attendees at hotel check-in.
- Standard recognition, plus logo and/or design on all host hotel key cards and envelopes.

PAS MEETING GEOFENCING \$3,000 LIMITED TO 3 SPONSORS

- Geofence campaigns are a great way to reach and target a highly relevant audience by allowing you to show ads to those who have entered a certain geographical boundary.
- A geofence will be placed around the Pennsylvania Convention Center from Friday, May 1st through Tuesday, May 5th for your aggressive PAS targeted advertising campaign.

PAS MEETING WEBSITE RETARGETED ADVERTISING

- \$5,000 QUARTERLY, 100K IMPRESSIONS
 Retarget the PAS Meeting website visitors with your company's advertising.
- Choose a 3-month window for a guaranteed 100k impression producing, aggressive campaign.

Final text and artwork subject to PAS Meeting policies and approval.

COMMERCIAL SPACE REQUESTS

COMMERCIAL INVESTIGATOR MEETINGS, ADVISORY BOARD MEETINGS, AND SOCIAL FUNCTIONS ARE FOR EXHIBITORS AND SPONSORS TO DISCUSS A COMPANY'S CURRENT CLINICAL TRIALS, INVESTIGATIONS, PRODUCTS, AND NETWORK.

COMMERCIAL INVESTIGATOR MEETINGS \$1000

Closed, non-promotional meetings. Have a maximum of 20 participants. Require a submission of a preliminary agenda and a list of proposed invitees. May not compete with PAS official programming—please refer to the Commercial Space Request Allowed Days and Times

COMMERCIAL ADVISORY BOARD MEETINGS \$1000

Closed, non-promotional meetings. Have a maximum of 20 participants. Require a submission of a preliminary agenda and a list of proposed invitees. May not compete with PAS official programming—please refer to the Commercial Space Request Allowed Days and Times

COMMERCIAL SOCIAL FUNCTIONS \$1500

Exhibiting and/or sponsoring companies may hold non-promotional social gatherings. Must not compete with official PAS programming—please refer to the Commercial Space Request Allowed Days and Times May not have scientific content or presentations of any kind.

EXHIBITOR STAFF MEETING ROOMS \$1000/DAY

Exhibitors are permitted to meet with their exhibit booth staff outside of exhibit hall hours. Closed, non-promotional meetings. Do not involve PAS attendees. Room accessed from 8 am to 8 pm local time. Available Friday through Monday.

VIP EXHIBITOR OFFICE ON EXHIBIT FLOOR \$8000

Exhibitors are permitted to purchase 20x20 meeting rooms in the PAS poster exhibit hall to conduct sales meetings with existing clients. Closed, invite-only meetings. Cannot contain scientific presentations of any kind.

COMMERCIAL SPACE REQUEST ALLOWED DAYS AND TIMES

Saturday:

6:00am 6:45pm	to to	8:00am 11:00pm
Sunday:		
6:00am	to	8:00am
11:45am	to	1:00pm
7:30pm	to	11:00pm

Monday:

6:00am	to	8:00am
11:45am	to	1:00pm
7:30pm	to	11:00pm

Tuesday:

6:00am	to	8:00am
11:45am	to	1:00pm
2:15pm	to	6:00pm

